



NEWS RELEASE

For Immediate Release

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Delta Dental of Illinois Announces New Vice President

Naperville, Ill. March 14, 2011 – Delta Dental of Illinois (DDIL) today announced that Karyn Glogowski, former vice president at Renaissance Health and Life Insurance Company, has been appointed vice president of corporate strategic development and innovation.

In this newly created role, Glogowski will be responsible for national account sales and product development for DDIL's dental and vision programs, as well as for its ancillary programs, including life and disability, offered through its subsidiary, TruAssure Insurance Company.

“Karyn will be a tremendous asset to our company,” said Bernie Glossy, president and CEO of DDIL. “Delta Dental of Illinois is focused on being the dental market leader in Illinois, as well as expanding our reach through ancillary lines through our subsidiary. With a large national account base already, Karyn’s leadership and sales vision – fostered from more 20 years of sales experience and relationship building in Illinois – provides formidable strength that can only further our efforts.”

Glogowski brings considerable sales and product development experience and is extremely well suited for her new role. Prior to joining DDIL, Glogowski was vice president of individual sales for Renaissance Health and Life Insurance Company, where she led sales efforts for the company’s voluntary individual dental product portfolio. Glogowski held various sales and account management positions at Coventry Health Care/First Health. In her role as vice president of Medicare for Coventry, she was instrumental in positioning Coventry as one of the top market leaders, helping to successfully launch the Medicare Advantage product and grow its membership from infancy to 90,000 retirees in less than two years. Additionally, in her role as senior vice president of national accounts for Coventry/First Health, she developed long-term partnerships in the business and broker community and grew revenue for 12 consecutive years.

In her new position at DDIL, she will focus on national account sales for groups with over 3,000 employees and work with key consultant and broker houses, including AON, Mercer, Arthur J. Gallagher, Lockton and Thesco.

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About Delta Dental of Illinois

Delta Dental of Illinois (DDIL) is a not-for-profit dental service corporation that provides dental benefit programs to 4,800 employee groups throughout Illinois. DDIL covers 2 million employees and family members in these groups nationwide. DDIL is based in Naperville, Illinois and offers single-site administration and client services.