



One good plan deserves another.

Groups can receive a **discount of up to 7% on their dental plan rate** when they add any qualifying TruAssure product – vision, life or disability – to a Delta Dental of Illinois dental plan at the time of sale or renewal.

The discount off of Delta Dental of Illinois’ dental plan rate is calculated based on the number of TruAssure plans added and employee participation as follows:

- **7% discount** if two or more TruAssure products are added and at least one of the TruAssure products has 50% or more employee participation
- **5% discount** if one TruAssure product is added with 50% or more employee participation
- **2% discount** if one or more TruAssure products are added with 49% or less employee participation each

FOR EXAMPLE

EXAMPLES

SCENARIO 1

SCENARIO 2

1

A group adds a TruAssure voluntary vision plan with a Delta Dental of Illinois dental plan.

The group has 46% TruAssure voluntary vision employee participation. The group will receive a 2% discount off of Delta Dental of Illinois’ dental plan rate.

The group has 51% TruAssure voluntary vision employee participation. The group will receive a 5% discount off of Delta Dental of Illinois’ dental plan rate.

2

A group adds a TruAssure base life plan and a TruAssure voluntary vision plan with a Delta Dental of Illinois dental plan.

The group has 95% participation in the TruAssure base life plan and 40% participation in the TruAssure voluntary vision plan. The group will receive a 7% discount off of Delta Dental of Illinois’ dental plan rate.

The group has 95% participation in the TruAssure base life plan and 75% participation in the TruAssure voluntary vision plan. The group will receive a 7% discount off of Delta Dental of Illinois’ dental plan rate.

3

A group adds a TruAssure voluntary life plan and a TruAssure voluntary vision plan with its Delta Dental of Illinois dental plan.

The group has 40% participation in the TruAssure voluntary life plan and 40% participation in the TruAssure voluntary vision plan. The group will receive a 2% discount off of Delta Dental of Illinois’ dental plan rate.

The group has 75% participation in the TruAssure voluntary life plan and 40% participation in the TruAssure voluntary vision plan. The group will receive a 7% discount off of Delta Dental of Illinois’ dental plan rate.